

Customer Balance & Rewards for Magento

User Guide

version 1.0

created by "IToris"

IToris

Please, visit us at: http://www.itoris.com or contact directly by email: sales@itoris.com

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3.5.3.1.

3.5.3.2.



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1. Introduction

1.1. Purpose

This document is a **User Guide** for Customer Balance & Rewards module for Magento. It describes how work with the extension.

Customer Balance & Rewards unites ability to for customers to have a positive balance on the website (via monetary top-ups or transfer of points to money) as well as rewards' system where customers earn points for special actions and can then use these points for future payments

2. Installation and License

2.1. System Requirements

The extension works under Magento from 1.4.x and higher. The extension works with Apache 1.3.x and higher, PHP 5, Linux or IIS.

The extension's correct work is guaranteed with the following browsers:

- IE7+
- FireFox 4.x+
- Google Chrome 15.x+
- Safari 5.x+

The correct work with other Magento versions, other browsers and Apache/PHP versions is not guaranteed.

2.2. Installation

All our Magento extensions and templates are installed via IToris Installer.

Download IToris Installer from here <u>http://www.itoris.com/itoris-magento-installer.html</u> and un-pack to the root of your website. It will then appear in menu System ->IToris extensions -> IToris Installer.

Open it and you will see all our Magento Extensions and Templates, both installed and available. You can install, update and un-install them with one click now.

Find Customer Balance & Rewards in the list of extensions and press **Install** button. It will ask for the license key that you will receive after the purchase. Enter the key and submit. The extension will be installed. It will be available in menu **System –>IToris extensions –> Customer Balance & Rewards**.

🍿 Mage	nto ⁻ Adı	min Pane	l.		G	lobal Record Se	arch		Logged in as admin	Monday, August	t 5, 2013 <u>Try Magento Go for Free</u> <u>Log Ou</u>
Dashboard	Sales	Catalog	Mobile	Customers	Promotions	Newsletter	CMS	Reports			③ Get help for this page
									My Account		
Dashboard									Notifications		
									IToris Extension	ic	
Choose Store	View: All S	tore Views 👻	10						Tools	IToris Installer	r
	1		- And Colored						Web Services	Customer Bal Rewards	Configuration
Lifetime S	Sales								Design		Reward Rules
		\$0.0	0				Ch	art is disable	Import/Export		Reward Promotions

2.3. License

Customer Balance & Rewards module has 3 types of licenses - regular, premium and multi-host.

Regular license is website-dependent. By 'website' here we understand the website in Magento terms. Under one Magento installation one license key of the extension can activate all stores/storeviews within one website.

Modules with regular license are partially encrypted. Regular license is installed via IToris Installer.



If your configuration has several Magento websites - a separate license will be required for each.

Premium license provides 100% open-source modules. It allows activating the whole Magento installation, including all its websites, stores/storeviews.

Premium license is recommended when you plan customizations.

Premium license is installed via IToris Installer.

Multi-host license provides ability to install the module to an unlimited number of hosts. It is 100% and is installed as an archive.

You can switch the license from one website to another – login to <u>http://www.itoris.com</u> using the credentials you will receive after the purchase. Go to **My Downloads** area, find your key there and reset it from the current website. Then use it again to activate another website.

All licenses also include free life-time updates for the extension.

3. How to Use

3.1. Overview

Customer Balance & Rewards module is a multi-functional Magento extension. There are several ways you will benefit from it:

New purchases are stimulated. Customers purchase products and receive points for the orders, that can be used to partially pay the following orders. As the points can expire (this depends on the settings you select), customers make new orders sooner to redeem their points.

Your store is visited more often. As points can be provided for "purchase-associated" activity - registration, visiting the website, reviews - customers visit your store more often that stimulated purchases as well.

Social activity - points can be provided for referrals, there is ability to share balance with friends - this is a source of new leads for your store from your current customers.

3.2. Configuration

To manage the extension's configuration select System -> IToris Extensions -> Customer Balance & Rewards -> Configuration

There will be 4 main areas:

- **General Configuration** general settings and configurations: how prices and rewards should be displayed, which payment combinations are available, and so on.
- Account Balance Configuration settings and configurations for customers' balance, ability to top up balance in advance as well as convert rewards to balance
- **Rewards Configuration** settings and configurations for reward points
- **Gifting Configuration** settings and configurations for gifting area, ability for customers to refer friends, to top up other customers' balance and so on

3.2.1. General Configuration

To manage general configuration select System -> IToris Extensions -> Customer Balance & Rewards -> Configuration

There will be a tab General Configuration selected by default



The following configurations and settings are available:

- Extension Enabled when "yes" is selected, the module is enabled
- Product Default Purchase Mode how products can be purchased on the website
 - o Purchase using Price Configured Only standard Magento way, with money only
 - <u>Purchase using Price & Reward Points</u> with money as well as earned reward points (transferred in money at a special rate)
 - o Purchase using Reward Points only with earned reward points only
- Catalog Prices Display Mode how products prices should be displayed in catalogs of products
 - o Prices only default Magento way, only prices
 - <u>Prices & Points</u> prices as well as points (at which products can be purchased as an alternative of money)
 - o Points only only points at which products can be purchased
- Product Prices Display Mode how prices should be displayed on product pages
 - o <u>Prices only</u>- default Magento way, only prices
 - <u>Prices & Points</u> prices as well as points (at which products can be purchased as an alternative of money)
 - <u>Points only</u>- only points at which products can be purchased
- Credit or Point Balance Adjustment Email Template which email template should be sent when there is a change in customers' credit or points
 - is a change in customers credit or p
 - <u>Do not sent this email</u>
 - <u>{selection of available email templates}</u>
- Reward Points visible short alias how reward points will be marked on product, catalog pages and so on
- Reward Points visible long alias
- Show detailed calculation on Checkout if during the purchase reward points have been used (together with money or alone), there will be detailed calculation shown at which rate poinst are transferred to money, and so on
- Refer a Friend Email Template
 - o Do not sent this email
 - <u>{selection of available email templates}</u>



3.2.2. Account Balance Configuration

To manage account balance configuration select System -> IToris Extensions -> Customer Balance & Rewards - > Configuration

There will be a tab Account Balance Configuration

m Magento Admin Panel	Glo	bal Record Search	Logged in as admin Wednesd	lay, August 7, 2013 <u>Try Magento Go for Free</u> <u>Log Out</u>
Dashboard Sales Catalog	Mobile Customers Promotions	Newsletter CMS F	eports System	③ Get help for this page
Current Configuration Scope: Default Config Manage Stores	Customer Balance & Rewards Account Balance Configuration	Configuration		Save config
Customer Balance & Rewards	Account Balance Engine Enabled	Yes	•	
General Configuration Account Balancq _i Configuration	Allow to Purchase Credits *	Yes	×	
(") Rewards Configuration	Minimum Amount *	10 a 0-unlimited	USD	
Gifting Configuration	Credits Purchased Email Template	Balance & Rewards: Credits	Purchased (Defau 💌	
	Show Customer Balance on Dashboard *	Yes		
	Show Customer Balance in Side Block *	Yes	•	
	Show Customer Balance in the List of Customers *	Yes	•	
	Show Balance Activity Report to Customer *	Yes	•	
	Allow to Convert Credits into Reward Points *	Yes		
	Conversion Rate 100 Points = *	10	USD	
	Minimum Amount to Convert *	20 ▲ 0-unlimited	USD	

The following configurations and settings are available:

- Account Balance Engine Enabled when "yes" is selected, customers' balance functionality is activated
- Allow to Purchase Credits ability for customers to top up balance with money and keep it positive
- Minimum Amount the minimal sum of payment's top up. 10 [main currency] set by default, 10 USD on the screenshot above
- Credits Purchased Email Template which email template should be sent to the customer when balance is topped up
 - o Do not sent this email
 - o {selection of available email templates}
- Show Customer Balance on Dashboard when customers open up their profile they will see their balance in dashboard
- Show Customer Balance in Side Block there will be a special side block added, where customers will see their balance
- Show Customer Balance in the List of Customers from the back-end there will be a new column in Customers -> Manage Customers table, that will show customers' balance
- Show Balance Activity Report to Customer customers will see how much they have topped up, earned (transferred from points) and spent
- Allow to Convert Credits into Reward Points in case there are products/services that can be purchased using reward points only, customers may want to convert their monetary balance into reward points
- Conversion Rate 100 Points =
- Minimum Amount to Convert

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3.2.3. Rewards Configuration

To manage rewards configuration select System -> IToris Extensions -> Customer Balance & Rewards -> Configuration

There will be a tab **Rewards Configuration**

Magento ⁻ Admin	Panel		Glob	al Record Search	i i		Logged in as	s admin	n Wednesday, August 7, 2013 <u>Try Magento Go for Free</u>	<u>Loq Ou</u>
Dashboard Sales Ca	talog Mobil	e Customers	Promotions	Newsletter	CMS	Reports	s Syste	m	Get help for the set of the se	nis page
Current Configuration Scope: Default Config	Cu	stomer Balance	& Rewards (Configuratior	Ļ				Ø Save	config
Manage Stores	R	ewards Configurati	DN							
Customer Balance & Rew	ards	Rewards System E	nabled *	Yes				-		
General Configuration Account Balance Configuratio		Show Available Rev Dashboard *	vard Points on	Yes				•		
Rewards Configuration		Show Available Rev Side Block *	vard Points in	Yes				•		
Gilling Conliguration		Show Available Rev the List of Custome	vard Points in rs *	Yes				•		
		Show Points Activity Customer *	Report to	Yes						
		Allow to Convert Poi Credits *	ints into	Yes				•		
		Conversion Rate 10	10 Points = *	10			USD			
		Minimum Points to	Convert*	200			Ť			
				▲ 0-unlimited						
		Enable Points Expir	ation *	Yes				-	Expire after* 6 Month(s)	
		Points Will Expire S Template	oon Email	- do not send	this email	4		•		

The following configurations and settings are available:

- Rewards System Enabled when yes is selected, customers' rewards system is activated
- Show Available Reward Points on Dashboard when customers open up their profile they will see their reward points in dashboard
- Show Available Reward Points in Side Block there will be a special side block added, where customers will see their reward points
- Show Available Reward Points in the List of Customers from the back-end there will be a new column in Customers -> Manage Customers table, that will show customers' reward points
- Show Points Activity Report to Customer customers will see how many points they have earned, transferred from balance and spent
- Allow to Convert Points into Credits ability for customers to exchange their points with money at the set conversion rate
- Conversion Rate 100 Points =
- Minimum Points to Convert
- Enable Points Expiration if this setting is enabled, points will have "shelf life" period after which they become invalid
 - Expire after expiration period
- Points Will Expire Soon Email Template email notification for the customers to war that their points will expire soon
 - o Do not sent this email
 - <u>{selection of available email templates}</u>

3.2.4. Gifting Configuration

To manage gifting configuration select System -> IToris Extensions -> Customer Balance & Rewards -> Configuration

There will be a tab Gifting Configuration



Magento ⁻ Admin Panel		Global Rec	cord Search		Logged in as admin	Wednesday, August 7, 2013 <u>Try Magento Go for Free</u> <u>Log Out</u>
Dashboard Sales Catalog	Mobile Customers P	Promotions N	lewsletter CMS	Reports	System	③ Get help for this page
Current Configuration Scope: Default Config	Customer Balance & F	Rewards Conf	figuration			Save config
Manage Stores	Gifting Configuration					
Customer Balance & Rewards	Gifting Engine Enabled *	* Yes	5			
General Configuration	Allow to Gift Credits *	Yes	6			
Account Balance Configuration	Minimum Amount *	5			USD	
Rewards Configuration		▲ 0-	-unlimited			
Gifting Configuration ரிர	Allow to Gift Points *	Yes	5		•	
	Minimum Points *	50	// m./mk			
	Send Credits to a Friend Template	t Email Bal	-unimited Iance & Rewards: SI	are Balance	Credits or 💌	

- Gifting Engine Enabled when "yes" is selected, gifting functionality is enabled
- Allow to Gift Credits if customers can present money to other customers (transfer money to their balance)
- Minimum Amount the minimal amount to be gifted
- Allow to Gift Points if customers can present reward points to other customers (transfer points to their balance)
- Minimum Points the minimal amount to be gifted
- Send Credits to a Friend Email Template email notification to be sent when points/money is gifted
 - <u>Do not sent this email</u>
 - <u>{selection of available email templates}</u>

3.2.5. Email Templates

There are pre-created email templates integrated as part of Magento's email functionality. If you need to edit an email or create a new one - use the standard Magento functionality:

Select System -> Transactional Emails. Create a new email template there and select one of the pre-created templates.

Load the template and edit it the way you need. The new email template will be available in the extension's settings.

The following email templates are available:

• Credit or Point Balance Adjustment Email Template

When a balance has been changed - customer will receive this email

• Refer a Friend Email Template

This is an invitational email to the referred friend(s)

Credits Purchased Email Template

This email is sent to the customer when credits have been purchased

• Points Will Expire Soon Email Template

If points have expiration date - this is a reminder to customers when it is close

• Send Credits to a Friend Email Template

This email is received by customers who have achieved credits/points that have been shared with them by their friends

Also 2 standard email templates are changed - a new block with reward points is added:

- New Order
- Invoice



If you do not want an email to be sent - you can switch it off directly in the settings by choosing "do not send this email" option.

3.3. Customers Balance

3.3.1. Overview

Balance reflects mutual settlements between customers and website. There are two currencies that are used and can be converted to each other (depending on selected settings) - money and reward points.

If all extension's areas are activated - customers can top up their balance with money (buy credits). This means that they have a positive monetary amount on the website, which can be used to purchase goods/services later on.

Balance also shows all earned reward points. Depending on settings reward points are assigned to customers for certain actions (friends' referrals, reviews writing, other general activity) as well as for purchasing products.

Credits (money) and reward points are exchangeable. Rates and exchange rules can be set in the configurations.

Depending on settings customer can use either credits or reward points or both in combination for future purchases.

Customers as well as administrators (from the back-end) can view the balance history.

3.3.2. Settings

To select or change balance settings and configurations please see this chapter.

3.3.3. Back-end

3.3.3.1. View Customer's Balance

From the back-end administrators can see the customers' balance in the list of customers, as well as detailed information in a customer's profile.

To see current balance (both credits and reward points) administrator can open up the list of customers. There will be 2 new columns there (depending on settings) - **Balance** and **Reward Points**:

M 🕥	lager	nto ⁻ Adn	nin Pan	el				Glo	bal Record	I Search		Logged in as	admin Thursday,	August 8, 2013 <u>T</u>	ry Magento Go for F	iree Log Ou
Dashb	board	Sales	Catalog	Mobile Customers	s Pror	notions	Newslet	tter C	MS R	eports Syste	em				🕑 Get help f	or this page
🖨 Man	age Ci	ustomers													Add New	Customer
Page 1	1	of 1 page	es i Viev	/ 20 💌 per page Tota	al 2 record	s found					15	Export to:	SV -	Export	Reset Filter	Search
Select Al	II Unse	elect All 1	Select Visib	le Unselect Visible 0 iter	ms selected	Ē.						, Liponto. []	Action	3		Submit
	ID	ţ	Name	Email	Balance	10 - 10 -	Reward P	oints	Group	Telephone	ZIP	Country	State/Province	Customer Sinc	e Website	Action
Any	From:				From:		From:		-			All Cou 👻		From:		•
	To :				To :		To:							To: 🗾		
		2	John Smith	john@smith.com	<u>20.</u>	.00 [USD]		100	General	647-234-9745	T6R1S4	Canada	Ontario	Aug 7, 2013 4 PM	50:54 Main Websit	e Edit
		1	John	john.doe@example.com	0.	00 [USD]		0	General					Aug 30, 2007 4	1:23:13 Main	Edit

On customer's details page there is both short and detailed information about the balance available. Short Information is displayed in <u>Customer View</u> tab:

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Magento Admin Panel			Glo	oal Record Se	arch		Logged in as admin T	hursday, August 8, 2013	<u>Try Magento Go for Free</u> <u>Log Out</u>
Dashboard Sales Catalog	Mobile	Customers	Promotions	Newsletter	CMS	Reports	System		Get help for this page
Customer Information	de Jo	hn Smith	• B	ack Reset	Crea	te Order	8 Delete Customer	Save Custome	r 🥥 Save and Continue Edit
Customer View									
Customer Balance & Rewards	Perso	onal Information							
Account Information	Last	t Logged In:		(Offline)			Default Billing Addre	SS	
Addresses	Last	t Logged In (Ame	erica/Los_Angeles): Aug 8, 20	13 9:49:35 A	M	John Smith		
Orders	Con	firmed omail:		(Offline)	d		Toronto, Ontario, T6R	154	
Billing Agreements	Acc	ount Created on:	: -	Committee	u		Canada		
Recurring Profiles (beta)	Acc	ount Created on		Aug 7, 20	13 4:50:54 P	M	T: 647-234-9745		
Shopping Cart	(Am	erica/Los_Angel	les):	(Factoria)					
Wishlist	Cus	ount Created In: tomer Group:		General					
Newsletter	out	tonior or oup.							
Product Reviews	Acco	unt Balance & Re	eward Points						
Product Tags	Cr	redit Bal	ance: \$ 2	0.00 Man	age		Reward F	oints: 100	Manage
	Sales	Statistics							
	Websi	te	Store		Store V	ew	Lifetime Sale	es	Average Sale
	Main V	Vebsite	Main Sto	ге	English		\$20.00		\$20.00
	All St	ore Views					\$0.00		\$0.00

For the balance history open up Customer Balance and Rewards tab:

🝿 Magento ⁻ Admin Pane	l	Global Red	cord Search	Logg	ed in as admin Thu	rsday, August 8, 2013 <u>Tr</u>	v Magento Go for Free Log Out
Dashboard Sales Catalog	Mobile Customers	Promotions News	letter CMS	Reports Sys	tem		😨 Get help for this page
Customer Information	🝰 John Smith	• Back	Reset 😌 Cre	ate Order 🛛 🛞 🛙	elete Customer	Save Customer	Save and Continue Edit
Customer View							
Customer Balance & Rewards	Manage Credit Balanc	ce					
Account Information	Manage Reward Point	ts					
Addresses	Gift Codes	8 M					
Orders	Balance & Rewards H	listory					
Billing Agreements	Date & Time	Credits Added	RP Added	Credit Balance	RP Balance	Comment	Store
Recurring Profiles (beta)	Aug 8, 2013 3:30:44	AM -\$9.00	-100	11	0	Spent for order 100000	002 Main Website
Shopping Cart							Main Store English
Wishlist	Aug 8, 2013 2:48:42	AM	+100	20	100	contest winner	
Newsletter	Aug 7, 2013 9:55:31	AM +\$20.00	0	20	0	Top Up Balance	Main Website
Product Reviews							Main Store
Product Tags							English

Here administrator can view how many rewards and credits have been received as well as spent.

3.3.3.2. Manage Customer's Balance

Administrators from the back-end can manage customers' balance (add/remove credits as well as reward points).

To do this administrator needs to open a customer's profile and either press <u>Manage</u> link in **Customer View** tab, or select **Customer Balance and Rewards** tab:

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Magento Admin Panel	Global	Record Search	Logged in as admin Thursday, August 8	, 2013 <u>Try Magento Go for Free</u> <u>Log Out</u>
Dashboard Sales Catalog	Mobile Customers Promotions N	ewsletter CMS Reports	System	Get help for this page
Customer Information	🙆 John Smith	k Reset 🕂 Create Order	🛞 Delete Customer 🛛 🥝 Save Cus	stomer 🥝 Save and Continue Edit
Customer View				
Customen Ralance & Rewards	Personal Information			
Account Information	Last Logged In:	(Offline)	Default Billing Address	
Addresses	Last Logged In (America/Los_Angeles):	Aug 8, 2013 9:49:35 AM	John Smith	
Orders	Confirmed omails	(Offline)	Toronto, Ontario, T6R1S4	
Billing Agreements	Account Created on:	Committee	Canada	
Recurring Profiles (beta)	Account Created on	Aug 7, 2013 4:50:54 PM	T: 647-234-9745	
Shopping Cart	(America/Los_Angeles):			
Wishlist	Account Created in:	English		
Newsletter	Customer Group.	General		
Product Reviews	Account Balance & Reward Points			
Product Tags	Credit Balance: \$ 11.	00 Manage	Reward Points:	0 Manage
	Sales Statistics			
	Meheite Store	Store View	l ifetime Salee	Averane Sale

Administrators have the following options:

Convert credits into reward points

To do this admin enters the amount of money (credits) to be converted. By default the full available amount is entered in the conversion field.

Irrent Balance: 180 \$	Convert Credits into RP: 180	USD = 1800 Reward Points Con
Id Credits to Balance:	USD (Negative value will s	ubtract the amount from the balance)
omment to Balance Change:		Add Cre
age Reward Points		10
age Reward Points ward Points: 360	Convert RP into Credits: 360	= \$ 36.00 Convert
age Reward Points ward Points: 360 Id Reward Points:	Convert RP into Credits: 360 (Negative value will subtract R	= \$ 36.00 Convert P from Rewards)

When **Convert** button is pressed - the credit is withdrawn from the customer's balance and the reward points are added to it (the conversion rate is set in the configuration, administrator will see it before the conversion).

Add credits to balance

To add money (credits) to the customer's balance administrator enters the amount, adds a comment and presses **Add Credits** button. The money is added to the customer's balance.

anage Credit Balance			
Current Balance: 180 \$	Convert Credits into RP: 180	USD = 1800 Reward Points Conv	rert
Add Credits to Balance:	USD (Negative value will s	ubtract the amount from the balance)	
Comment to Balance Change:		Add Cre	dits
anage Reward Points Reward Points: 360	Convert RP into Credits: 360	.:: = \$ 36.00 Convert	
anage Reward Points Reward Points: 360 Add Reward Points:	Convert RP into Credits: 360 (Negative value will subtract R	= \$ 36.00 Convert P from Rewards)	

Subtract credits from balance

Administrator can subtract money from the customer's balance the same way as adding credits there. Only the value should be negative (-30).

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Convert reward points into credits

To convert points into credits administrator enters the number of points to be converted (by default all available points are entered in the field) and presses **Convert** button that converts the points at the set exchange rate.

anage Credit Balance			
Current Balance: 180 \$	Convert Credits into RP: 180	USD = 1800 Reward Points Convert	
Add Credits to Balance:	USD (Negative value will s	subtract the amount from the balance)	
Comment to Balance Change:		Add Credits	
	a		
anage Reward Points		ii.	
anage Reward Points Reward Points: 360	Convert RP into Credits: 360	= \$ 36.00 Convert	
anage Reward Points Reward Points: 360 Add Reward Points:	Convert RP into Credits: 360 (Negative value will subtract R	= \$ 36.00 Convert P from Rewards)	
anage Reward Points Reward Points: 360 Add Reward Points: Comment to Rewards Change:	Convert RP into Credits: 360 (Negative value will subtract R	= \$ 36.00 Convert P from Rewards)	
anage Reward Points Reward Points: 360 Add Reward Points: Comment to Rewards Change:	Convert RP into Credits: 360 (Negative value will subtract R	= \$ 36.00 Convert P from Rewards)	
anage Reward Points Reward Points: 360 Add Reward Points: Comment to Rewards Change:	Convert RP into Credits: 360 (Negative value will subtract R	= \$ 36.00 Convert P from Rewards)	

Add reward points to balance

To add reward points to the customer's balance administrator enters the quantity, adds a comment and presses **Add PR** button. The points is added to the customer's balance.

inage Credit Balance			
Current Balance: 180 \$	Convert Credits into RP: 180	USD = 1800 Reward Points Convert	
Add Credits to Balance:	USD (Negative value will s	ubtract the amount from the balance)	
Comment to Balance Change:		Add Credits	
		ii.	
anage Reward Points			
anage Reward Points Reward Points: 360	Convert RP into Credits: 360	= \$ 36.00 Convert	
anage Reward Points Reward Points: 360 Add Reward Points:	Convert RP into Credits: 360 (Negative value will subtract R	= \$ 36.00 Convert P from Rewards)	
anage Reward Points Reward Points: 360 Add Reward Points: Comment to Rewards Change:	Convert RP into Credits: 360 (Negative value will subtract R	= \$ 36.00 Convert P from Rewards)	
anage Reward Points Reward Points: 360 Add Reward Points: Comment to Rewards Change:	Convert RP into Credits: 360 (Negative value will subtract R	= \$ 36.00 Convert P from Rewards) Add RP	
anage Reward Points Reward Points: 360 Add Reward Points: Comment to Rewards Change:	Convert RP into Credits: 360 (Negative value will subtract R	= \$ 36.00 Convert P from Rewards) Add RP	

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Subtract reward points from balance

Administrator can subtract points from the customer's balance the same way as adding them there. Only the value should be negative (-30).

3.3.4. Front-end

3.3.4.1. Balance Display

There are several areas where customers can view their balance (this depends on the settings).

There is a block with short balance information on **customers' dashboard**. When a customer opens up his/her profile the block is displayed:

MY ACCOUNT	My Dashbo	ard					
Account Dashboard							
Account Information	Hello, John Smith	! unt Dac	bhoard you have the ability to view a	spanshat af your ray	opt account or	stivity and	
Address Book	update your accou	int inform	nation. Select a link below to view or e	edit information.	cent account at	Livity and	
My Orders	-						
Billing Agreements		_	A400.00			~~	
Recurring Profiles	Account	Bala	nce: \$180.00 Top Up	Reward I	Points: 3	60	
My Product Reviews	Convert Credits	s into Re	eward Points:	Convert Rewar	rd Points into	Credits:	
My Tags	20.00			200			
My Wishlist	20.00 USD =	200 RP	Convert	200 RP = \$	20.00	Convert	
My Applications	If you have a Cu	redit Coo	de vou can load it here. Credit Code	1	Load		
Newsletter Subscriptions	Defer o Friend	Oiff Ora	dite of DD Way History		Load		
My Downloadable Products	Keler a Filend	Gilt Cree	aits of RETVIEW HIStory				
Manage Balance & Rewards	RECENT O	RDFRS					View All
		10000					
Did you know?	Order #	Date	Ship To	Order Total	Status	14V5 24/20	1012
o	10000002	8/8/13	John Smith	\$5.00	Processing	View Order	Reorder

There can also be a **side block** on the website's pages with the short balance information:

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Detailed **balance history** is displayed in customers' account in <u>Manage Balance and Rewards</u> tab. Here customer will see all earned as well as spent points, as well as credit movements in his/her balance, with dates and comments:



MY ACCOUNT	Manage E	salance & F	lewaru r	Points			Refer a Frien
Account Dashboard							
Account Information			12 10/2/10 142	142			
Address Book	Accoun	t Balance:	\$180.0	O Top Up	Reward	Points: 360	
My Orders	Convert Cre	dits into Reward I	Points:		Convert Rev	vard Points into Credits:	
Billing Agreements	20.00		- 5180		200	- 360	
Recurring Profiles	20.00 USD) = 200 RP	Convert		200 RP	= \$20.00 Convert	
My Product Reviews							
My Tags							
My Wishlist	Gifting						
My Applications	You can sha	re vour Balance C	redits and Re	ward Points with v	our Friends Cr	eate Credit Code here	
Newsletter Subscriptions	s5 0		- \$180 5.00			360 50 8	P
ly Downloadable Products	5.00		0.00 5.00	5	0	505 50	ulice
Manage Balance & Rewards	Codos						Create Code
	No codes						
Did you know? Our customer service is	If you receive Credit Code:	ed a Credit Code fr	om a Friend y	you can load it here	. Credit Code;		
Did you know? Our customer service is available 24/7 (555) 555-0123	If you receive Credit Code: Balance His	ed a Credit Code fr	rom a Friend y	you can load it here	. Credit Code:		
Did you know? Our customer service is available 24/7 (555) 555-0123 Hold on, help is on the way.	If you receive Credit Code: Balance His Date & Time	ad a Credit Code fr story Credits Added	rom a Friend y Load	you can load it here	RP Balance	Comment	
Did you know? Our customer service is available 24/7 (555) 555-0123 Hold on, help is on the way.	If you receive Credit Code: Balance His Date & Time Aug 8, 2013 4:05:52 AM	ed a Credit Code fr	rom a Friend y Load RP Added 250	Credit Balance	RP Balance	Comment Invite 4 friends	
Did you know? Our customer service is available 24/7 (555) 555-0123 Hold on, help is on the way.	If you receive Credit Code: Balance His Date & Time Aug 8, 2013 4:05:52 AM Aug 8, 2013 4:05:31 AM	ed a Credit Code fr story Credits Added \$10.00	RP Added	Credit Balance \$180.00 \$180.00	RP Balance 360	Comment Invite 4 friends Top up	
Did you know? Our customer service is available 24/7 (555) 555-0123 Hold on, help is on the way.	If you receive Credit Code: Date & Time Aug 8, 2013 4:05:52 AM Aug 8, 2013 4:05:31 AM Aug 8, 2013 4:05:06 AM	ed a Credit Code fr story Credits Added \$10.00 \$120.00	RP Added	Credit Balance \$180.00 \$180.00 \$170.00	RP Balance 360 110 110	Comment Invite 4 friends Top up Invite 4 friends	
Did you know? Our customer service is available 24/7 (555) 555-0123 Hold on, help is on the way.	If you receive Credit Code: Date & Time Aug 8, 2013 4:05:52 AM Aug 8, 2013 4:05:31 AM Aug 8, 2013 4:05:06 AM Aug 8, 2013 4:05:06 AM	ed a Credit Code fr story Credits Added \$10.00 \$120.00 \$50.00	RP Added	Credit Balance \$180.00 \$180.00 \$170.00 \$50.00	RP Balance 360 110 110 110	Comment Invite 4 friends Top up Invite 4 friends Contest	
Did you know? Our customer service is available 24/7 (555) 555-0123 Hold on, help is on the way. MY CART You have no items in your shopping cart.	If you receive Credit Code: Date & Time Aug 8, 2013 4:05:52 AM Aug 8, 2013 4:05:31 AM Aug 8, 2013 4:05:06 AM Aug 8, 2013 4:04:47 AM Aug 8, 2013 4:01:30 AM	ted a Credit Code fr story Credits Added \$10.00 \$120.00 \$50.00 -\$11.00	RP Added 250	Vou can load it here Credit Balance \$180.00 \$180.00 \$170.00 \$50.00 \$0.00	RP Balance 360 110 110 110 110 110	Comment Invite 4 friends Top up Invite 4 friends Contest Convert Credits into RP	
Did you know? Our customer service is available 24/7 (555) 555-0123 Hold on, help is on the way. WY CART You have no items in your shopping the compare items in your	If you receive Credit Code: Date & Time Aug 8, 2013 4:05:52 AM Aug 8, 2013 4:05:31 AM Aug 8, 2013 4:05:06 AM Aug 8, 2013 4:04:47 AM Aug 8, 2013 4:01:30 AM Aug 8, 2013 3:30:44 AM	ed a Credit Code fr story Credits Added \$10.00 \$120.00 \$50.00 -\$11.00 -\$9.00	RP Added 250 110 -100	vou can load it here Credit Balance \$180.00 \$180.00 \$170.00 \$50.00 \$0.00 \$11.00	RP Balance 360 110 110 110 110 110 0	Comment Invite 4 friends Top up Invite 4 friends Contest Convert Credits into RP Spent for order 10000000	2
Did you know? Our customer service is available 24/7 (555) 555-0123 Hold on, help is on the way. MY CART You have no items in your shopping comPARE PRODUCTS You have no items to compare. MY ORDERS Last Ordered Items	If you receive Credit Code: Date & Time Aug 8, 2013 4:05:52 AM Aug 8, 2013 4:05:31 AM Aug 8, 2013 4:05:06 AM Aug 8, 2013 4:04:47 AM Aug 8, 2013 4:01:30 AM Aug 8, 2013 3:30:44 AM Aug 8, 2013 2:48:42 AM	ed a Credit Code fr story Credits Added \$10.00 \$120.00 \$50.00 -\$11.00 -\$9.00	RP Added 250 110 -100 100	vou can load it here Credit Balance \$180.00 \$180.00 \$170.00 \$50.00 \$0.00 \$11.00 \$20.00	RP Balance 360 110 110 110 110 100	Comment Invite 4 friends Top up Invite 4 friends Contest Convert Credits into RP Spent for order 10000000 contest winner	2

3.3.4.2. Balance Management

There are several ways customers can add/earn credits (money) as well as reward points (depending on the selected settings and configurations):

- Top up (credits only) by customer (please see detail here)
- Convert (from credits to reward points and vs. available balance only) (please see detail here)
- Get rewards for actions on website (please see details here)
- Get rewards for purchases of some products (please see details here)
- Top up by admin (both credits and rewards please see more here)

Customer can spend both credits (money) and reward points on purchasing goods and services from the website as well as gifting them to friends (other customers) - depending on selected settings and configurations.

When purchasing products/services, customer can pay using a combination of reward points, credits and regular payments.



3.3.4.2.1. Top Up

In addition to the ability to earn credits (depending on settings) customers have ability to top up their balance. There is ability to top up credits (money) only, not points. Yet if there is a conversional rate set, customers then can convert credits into points.

Customer can top up his/her balance in the account (they need to be logged in). There is <u>Top Up</u> link near Account Balance in **Dashboard** as well as in **Manage Balance and Rewards** tab.

MY ACCOUNT	Manage Balance & Reward Points	Refer a Friend
Account Dashboard		
Account Information		
Address Book	Account Balance: \$175.00	Reward Points: 260
My Orders	Convert Credits into Reward Points:	Convert Reward Points into Credits:
Billing Agreements	20.00	200 200
Recurring Profiles	20.00 USD = 200 RP Convert	200 RP = \$20.00 Convert
My Product Reviews		
My Tags		
My Wishlist	Gifting	
My Applications	You can share your Balance Credits and Reward Points with	h your Friends. Create Credit Code here.
Newsletter Subscriptions	\$175 5.00 USD 5	200 50 RP
My Downloadable Products	5.00	50
Manage Balance & Rewards	Codes	Create Code

When it is clicked - there is a special form displayed for topping up. This is a special case of order payment, so all standard Magento fields required for a purchase are populated.

There is also minimal amount for credits displayed (from the settings and configurations):

MY ACCOUNT	Top Up Your Account
Account Dashboard	
Account Information	Winimum amount = \$10.00
Address Book	
My Orders	Buy Credits *
Billing Agreements	50
Recurring Profiles	Select a billing address from your address book or enter a new address.
My Product Reviews	
My Tags	© Credit Card (saved)
My Wishlist	Check / Money order
My Applications	
Newsletter Subscriptions	
My Downloadable Products	t Denvirad Field
Manage Balance & Rewards	« Back

Customer enters the amount he/she wants to add to the balance, selects/populated the required fields and presses Top Up button. The credit is added to the balance.

3.3.4.2.2. Conversion

There is ability to convert credits to points and vs. - depending on the settings and configurations. Conversional rate is set there as well.

Customer can convert credits to points or points to credits in the account (they need to be logged in). There is functionality for converting and exchange rates in **Dashboard** as well as in **Manage Balance and Rewards** tab.

There are sliding bars where customers can select how many credits/points to be converted. Minimal value in the sliders is the set minimal amount for conversion. Maximal value - currently available amount the customer has.

As customer changes the values in the sliders - the conversion result is re-calculated in the field below immediately. Customer can also enter a value directly in the field.

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MY ACCOUNT	Manage Balance & Reward Points	Refer a Frien
Account Dashboard		
Account Information		
Address Book	Account Balance: \$175.00 Top Up	Reward Points: 260
My Orders	Convert Credits into Reward Points:	Convert Reward Points into Credits:
Pilling Agreements	\$20 \$175 78	200 260
Dining Agreements		12827

After a value has been selected, customer presses Convert button, and the selected credit amount/number of points is converted and added to the balance.

3.4. Rewards System

3.4.1. Overview

Reward system is the functionality that promotes the store and encourages customers to make purchases as well as be active on the website in order to get rewards that can be spent on future purchases.

Rewards can be monetary (credits) as well as points.

Administrator from the back-end create rules and promotions based on which rewards are earned.

These rules can include registration on the website, making a purchase (first, any, larger that a set amount, and so on), participation in reviews, signing for newsletters, referrals.

Promotions deal with purchases of special products. Rules can be based on different attributes of products, their combinations and so on. There is ability to set time limitation for the promotions.

3.4.2. Settings

To select or change rewards' system configuration and settings please see this chapter.

3.4.3. Back-end

Administrators from the back-end can view as well as manage customers' rewards. Please see this chapter for more information.

Administrators also create reward rules and promotions.

3.4.3.1. Rewards' Rules

Reward rules can be created in System -> IToris Extensions -> Customer Balance & Rewards -> Reward Rules

Mage	nto ⁻ Ad	min Pane	Í		Global Record	Search	_	Logged in as admin Friday, August 9, 2013 <u>Try Magento Go for Free</u> L				
Dashboard	Sales	Catalog	Mobile	Customers	Reports		③ Get help for this page					
								My Account				
Dashboard								Notifications				
								IToris Extension	ne de la compañía de		1	
Choose Store	View: All S	tore Views 👻	10					Tools	IToris Installer	•		
		1.000	+ .c					Web Services	Customer Bal Rewards	ance & Configuratio	n	
Lifetime :	Sales							Design		Reward	es	
		\$10	00			Ch	art is disable	Import/Export	A	Reward Pro	motions	
		\$19.	00			OII	antio disabir	Managa Curren	icu			

There is an area for creating new rules as well as managing the existing ones.



∭ №	lagento ⁻ Adı	nin Panel			Global Red	cord Search		Logged in as admin F	Friday, August 9, 201	13 <u>Try Magento (</u>	<u> So for Free</u> <u>Log Out</u>
	board Sales	Catalog Mobile	Customers Pro	omotions News	letter CMS	Reports	System			🕑 Ge	t help for this page
Rev Page	vard Rules	es View 20 💌 per	page Total 3 reco	rds found						Rese	Add New Rule Ifilter Search
Select A	II Unselect All	Select Visible Unselect V	isible 0 items selecte	ed					Acti	ons	Submit
	Rule Name	Rule Type	Balance Credits	Reward Points	Start Date	ii	End Date	Status	User Groups	Store Views	Action
Any			From: To :	From: To :	From: 🛒		From: 🛒	_	All Groups 💌	All Store Vi	
	Account Creation	Customer Registration		+100				Enabled	All Groups	All Store Views	Edit
E	Participation in Polls	Poll Voted	+\$5.00	0				Enabled	All Groups	All Store Views	Edit
E	Product Review	Product Reviewed		+120				Enabled	All Groups	All Store Views	Edit

To create a new rule administrator presses Add New Rule button. This opens up an area for creating a rule. Administrator selects a rule type:

🍿 Magei	nto ⁻ Adi	nin Pane	l			Global R	ecord Sea	rch	Log	ged in as admin Friday, August 9, 2013 <u>Try Magento Go for Free</u> <u>Log Out</u>
Dashboard	Sales	Catalog	Mobile	Customers	Promotions	Newsletter	CMS	Reports	System	③ Get help for this page
Reward Rule			Ne	w Reward Ru	ile					Back Reset
			Rule	Settings						
			Ple	ase select a Rule	е Туре	Customer Reg	gistration		×	

and presses Continue button.

The following rule types are available:

- o Customer registration
- o Customer made first order
- Customer made any order
- o Customer made a large order
- $\circ \quad \text{Poll voted} \quad$
- o Product sent to a friend and purchased
- Sign up for a newsletter
- Product tagged
- Product reviews
- Customer birthday occurred
- o Referred customer registered
- Referred customer made first order
- Referred customer made any order

Depending on the selected type there can be additional fields (for example, for large orders there is ability to enter the minimal order amount).

There are also general rule's fields common for all types:



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- Rule Name how the rule will be displayed in the list of rules and in the rewards history.
- Status only enabled rules will be applied
- **Start Date**, **End Date** if you set the date range, rule will be applied only within these dates. Otherwise, it will be applied all the time while it stays enabled.
- Add Balance Credits, Add Reward Points how many credits and/or reward points customers will
 receive when the rule is performed.
- Store Views you can limit the rule to be applied on selected stores only. By default all stores are selected.
- User Groups you can limit the rule to be applied for selected customer groups only
- Send email to customer when this setting is checked, there are additional fields displayed for the email to be sent.

Send Email to Customer			
From Name *		From Email *	
сс		Format*	HTML
BCC			
Subject *			
Email Body *	Show / Hide Editor		
	Image	/es ▼ Format ▼ Font Fam ■ 章 4 (つ () ∞ 5 ů ■ □ − 2 □ ×, x' Ω ■ 1 □ 1 ⊇ ⊣	ily • Font Size •

To edit an existing rule administrator opens the list of rules and clicks <u>edit</u> link. The rule is opened up for editing:



M N	lagento ⁻ Ad	lmin Panel			Global Re	ecord Sear	rch	Logged	l in as admin Frid	ay, August 9, 2013	3 <u>Try Magento (</u>	<u>Go for Free</u> <u>Log Out</u>
Dashi	board Sales	Catalog Mo	bile Customers	Promotions	Newsletter	CMS	Reports	System			🕐 Ge	t help for this page
Rev Page	vard Rules	iges View 20 [💌 per page Total	4 records found							Rese	Add New Rule
Select A	II Unselect All	Select Visible Un	select Visible 0 items	selected	Church Darks		Feed De		Status	Action	Storn Viewe	Submit
And	Rule hame	Rule type	From:	From:	From:		End Da		Status	All Croups	All Store V-	Action
7 aly			To:	To:	To: 🗾		To:					
	Account Creation	Customer Registration		+100					Enabled	All Groups	All Store Views	Edit D
100	Participation in	Poll Voted	+\$5.00	0					Enabled	All Groups	All Store	Edit

3.4.3.2. Rewards' Promotions

Reward rules can be created in System -> IToris Extensions -> Customer Balance & Rewards -> Reward Promotions

🝿 Mage	nto ⁻ Adı	nin Pane	J			Global Re	ecord Searc	h	Logged in	as admin Friday,	August 9, 2013 <u>T</u>	<u>v Magento Go for Free</u> Log Out
Dashboard	Sales	Catalog	Mobile	Customers	Promotions	Newsletter	CMS	Reports				Oet help for this page
									My Account			
Dashboard									Notifications			
									IToris Extension)e	-	
Choose Store	View: All S	tore Views 👻							Tools	l loris Installer		
									Web Services	Customer Bala Rewards	Configuration	
Lifetime S	ales								Design		Reward Rules	
		\$10	00					Chart is dis	Import/Export	A cli	RewardProm	otions
		φ19.	.00					onarris dis	Hanaga Ourran		<u> </u>	

All existing rules will be shown in the list there. Administrators can create new rules by pressing **Add New Rule** button. This opens up an area for creating a promotion rule:

🝿 Magento ⁻ Admin Panel		Global Record Search	Log	iged in as admin ∣ Friday, Augus	st 9, 2013 <u>Try Magento Go for Free</u> <u>Log (</u>
Dashboard Sales Catalog	Mobile Customers Promotions	Newsletter CMS Reports S	System		🕜 Get help for this pag
Reward Promotion Rule	New Reward Rule			Back Reset	Save Save and Continue Ed
Rule Information					
	Rule Name *				
	Conditions *	If ALL of these conditions are TRUE :			
	Conditions	A			
	100 TO 100				
	Status *	Enabled	•		
	Start Date				
	End Date				
	Add Balance Credits				
	Add Reward Points		-		
	Ptore Viewe		200	Liear Croupa	
	Store views	All Store Views Main Website	<u> </u>	User Groups	All Groups
		Main Store			General
		English			Wholesale
		French			Retailer
		German			QAAAA
			1073		
	Send Email to Customer				



The following fields should be populated to create a promotion:

- Rule Name how the rule will be displayed in the list of rules and in the rewards history.
- **Condition** here administrators set a condition or a combination of conditions that should be fulfilled in order to receive a reward. Please see a screenshot with sample below.
- Status only enabled rules will be applied
- **Start Date**, **End Date** if you set the date range, rule will be applied only within these dates. Otherwise, it will be applied all the time while it stays enabled.
- Add Balance Credits, Add Reward Points how many credits and/or reward points customers will receive when the rule is performed.
- Store Views you can limit the rule to be applied on selected stores only. By default all stores are selected.
- User Groups you can limit the rule to be applied for selected customer groups only
- Send email to customer when this setting is checked, there are additional fields displayed for the email to be sent.

Condition sample - customer who purchase an Apple product that costs more that \$1500 during the period from the 11^{th} to the 25^{th} of April will earn 200 reward points:

Rule Name *	200 points for A	ople products				
Conditions *	If ALL of these conditions are TRUE :					
	Brand is Apple 🛞					
	Cost greater that	an <u>1500</u> 🛞				
	۲					
Status *	Enabled					
Start Date	2013-08-11					
End Date	2013-08-25					
Add Balance Credits						
Add Reward Points	200					

Additional fields for email templates are the following:

Send Email to Customer			
From Name *		From Email *	
сс		Format*	HTML
BCC			
Subject*			
Email Body *	Show / Hide Editor		
	Image Image <t< td=""><td>tyles ▼ Format ▼ Font Fa 章 章 " () つ () ∞ ∅ ↓ § □ □ − 2 ⊡ ×, × ∫Ω ▲ ♂ ¶ № ⊣</td><td>mily ▼ Font Size ▼ 2</td></t<>	tyles ▼ Format ▼ Font Fa 章 章 " () つ () ∞ ∅ ↓ § □ □ − 2 ⊡ ×, × ∫Ω ▲ ♂ ¶ № ⊣	mily ▼ Font Size ▼ 2

3.4.3.3. Rules for a Single Product

Settings reward rules and promotions for products usually means they will be applied to a group of product (a category, or a number of products selected by an attribute, and so on).

In addition to this you can set special rules for selected products individually. To do this open up a product, there will be a new tab **Purchase Rules**:

Global Record Search Logged in as admin | Monday, August 12, 2013 | Try Magento Go for Free | Log Out Magento[®] Admin Panel Catalog (9) Logitech Cordless Optical Trackman (Default) Choose Store View Back Res et 🛞 De - 0 Default Values Product Information Reward System: Purchase Rules General Purchase Mode Purchase using Reward Points only -Prices -Product Price in Reward Points Override Price in Reward Points Purchase Rules Mode Meta Information 300 Product Price in Reward Points * Images Group Price in Reward Points Website Customer Group RP Description 0 Design Tier Price in Reward Points Website Customer Group Qty **Recurring Profile** Gift Options Inventory Purchase using RP is allowed 1 and Websites from (inclusive) Categories Purchase using RP is allowed to F (inclusive) **Related Products**

The following settings are available there:

• Purchase Mode

How the product can be purchased. The following options are available:

o Global - will be taken from the global settings and configurations

• <u>Purchase using price configured</u> - product can be purchased with a regular payment or for a credits only

• <u>Purchase using price & reward points</u> - product can be purchased with a regular payment or for a credit as well as for reward points

• <u>Purchase using reward points only</u> - only reward points can be used to purchase this product. If a customer has no (enough) points, he/she will not be able to complete the purchase.

• Product price in reward points mode

• <u>Calculate automatically based on exchange rate</u> - conversion rate from the settings will be taken

• <u>Override price in reward points</u> - special price will be used for this product. When this setting is selected, there are additional settings:

- o Product Price in Reward Points set the "cost" of this product in reward points
- o <u>Group Price in Reward Points</u> ability to set a special points' price for groups
- o <u>Tier Price in Reward Points</u> ability to set a special points' tier price
- Purchase using RP is allowed from (inclusive)/Purchase using RP is allowed to (inclusive) You can limit this rule with a period of time during which it will be applied - or leave it "permanent"

Please see the settings in the screenshot above (the product can be purchased for reward points only, 300 points). Customers will see the following:





If a customer has no (enough) reward points - effort to purchase the product will show the following message:



3.4.4. Front-end

3.4.4.1. Earning Rewards

There are several ways customers can earn rewards. This depends on the settings and configurations in admin area.

Rewards earning can be for special activity on the website (registration, reference, participation in the polls, and so on) as well as for purchasing special products or product combinations.

Apart from earning there are other ways of getting rewards (administrator can provide them manually, customers can top up their balance themselves, there can be gifts from other customers).

For purchasing products

Let us, for example, create a rule that customers, who purchase any shoes during the period from August, 08 to August, 15 get 300 reward points:



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Now one of our customers purchases shoes. The promotion will be shown on the products' pages:

Buy this product and get 300 Reward Points		MY BALANCE & REWARDS
A col two biographics for one up traine i outro		Balance: \$175.00 Top Up Reward Points: 260 Manage
	ASICS® Men's GEL-Kavano® XII	
	Email to a Friend	COMPARE PRODUCTS
	Be the first to review this product	You have no items to compare.
	Availability: In stock \$134.99 or 1350 RP Quick Overview The ASICS® GEL-Kayano® XII running shoe delivers the ultimate blend of cushioning and support.	MY CART There is <u>1 item</u> in your cart. Cart Subtotal: \$134.99 Checkor Recently added item(s)
Double click on above image to view full picture	*Shoe Size *Required Fields 10	ASICS® Men's GEL-Kayano® XII 1 x \$134.99 Details
Θ [-)	S RECENTLY VIEWED

After the order has been completed, the customer will see the reward points added to his account and displayed in the balance history. There will also be a special email if this is selected in the rule's settings.



on the way.	Balance His	story				
	Date & Time	Credits Added	RP Added	Credit Balance	RP Balance	Comment
	Aug 12, 2013 7:39:21 AM		300	\$175.00	560	1xASICS® Men's GEL-Kayano® XII purchase rewards added
	Aug 8, 2013 10:31:40 AM	-\$5.00	-100	\$175.00	260	Created Credit code (b965b2ad41af682d861dc0f794bc6150)
You have no items in your shopping cart.	Aug 8, 2013 4:05:52 AM		250	\$180.00	360	Invite 4 friends
COMPARE PRODUCTS	Aug 8, 2013 4:05:31 AM	\$10.00		\$180.00	110	Тор ир
You have no items to compare.	Aug 8, 2013 4:05:06 AM	\$120.00		\$170.00	110	Invite 4 friends
MY ORDERS	Aug 8, 2013	\$50.00		\$50.00	110	Contest

For special activity

Let us create a rule that customers get 80 reward points for product reviews.



One of the customers reviews a product and the review has been approved by admin:

<u></u>				Q Search entire store here	Search			
Magento [°]				Welcome, John S <u>My Account</u> <u>My Wishlist</u> <u>My Cart</u> <u>Checkout</u> <u>L</u>				
				Your Langu	age: English 💌			
urniture Electronics A	pparel							
MY ACCOUNT	My Pro	oduct Reviews						
Account Dashboard								
Account Information	1 Item(s)			Show	10 💌 per page			
Address Book	8/12/13	ASICS® Men's GEL-Kayano® XII	*****	Great cushioning, very comfortable	View Details			
My Orders				and have pro)- 7.0000000000000 -0			
Billing Agreements	1 Item(s)			Show	10 per page			
Recurring Profiles				0104	per page			

Customer will see points added to the balance now:

Hold on, help is



	Items 1 to 10 of	I1 total		Page: 1	2 ►	Show 10 💌 per page		
	Date & Time	Credits Added	RP Added	Credit Balance	RP Balance	Comment		
	Aug 12, 2013 7:52:34 AM		80	<mark>\$175.00</mark>	640	Review for ASICS® Men's GEL-Kayano® XII		
MY CART	Aug 12, 2013		300	\$175.00	560	1xASICS® Men's GEL-Kayano® XII		
You have no items in your shopping	7:39:21 AM					purchase rewards added		
cart.	Aug 8, 2013 10:31:40 AM	-\$5.00	-100	\$175.00	260	Created Credit code (b965b2ad41af682d861dc0f794bc6150)		
COMPARE PRODUCTS	Aug 0, 2012		050	£100.00	260	Invite 4 friende		
You have no items to compare.	4:05:52 AM		250	\$100.00	300	Invite 4 menus		
MY ORDERS	Aug 8, 2013 4:05:31 AM	\$10.00		\$180.00	110	Top up		
Last Ordered Items	Aug 8, 2013	\$120.00		\$170.00	110	Invite 4 friends		

3.4.4.2. Conversion

For more details about conversions please see this chapter.

3.4.4.3. History

For more information about balance history please see this chapter.

3.4.4.4. Spending Balance and Rewards

Customers can spend their balance (both credits and reward points) on purchasing products/services as well as on gifting them to other customers.

Depending on settings and configurations, there can be products that can be purchased for points only, as well as "regular" products that can be purchased on points and/or money. Monet can be credits from the customers' balance as well as regular payments.



On the screenshot there is a product (computer mouse) that can be purchased on reward points only. There are also products that can be purchased on money and/or reward points. The second type will allow combination (partially points, partially money) as well.

When customer adds these products to the cart - apart from the price information there is a special block where customers can select how to pay:

opping	Cart					Proceed	to Checko	ut
	Product Name			Move to Wishlis	t Unit Price	Qty	Subtotal	
	Logitech Cordless Optical Trackma	<u>n</u>	Edit	Move	300 RP	1	300 RP	6
	Logitech diNovo Edge Keyboard		Edit	Move	\$90.99 or 910 RP	1	\$90.99 or 910 RP	6
		# DISCOUNT CODE	S if you have one		Subtotal		\$90.99 + 300 or 1210) RP) RP
		Арріу Соироп			Grand Total	\$ pints: 300	\$90.99 or 910) RP
		ESTIMATE SHIPF	ING AND TAX o get a shipping	3	loo 🕊 Ise my Balance: (0.00 USI	640 D	
		estimate. Country * United States	1994, <u>199</u> 7, 1177, 198	s			\$90.99	
		State/Province			Pro	oceed to	Спескоит	
		Flease selectregion,	state or province		Checko	out with M	ultiple Addres	ses

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There customers can select how many reward points as well as credits to be used for the purchase. The rest of the amount (should there left any) will be taken in a regular way.

As the mouse can be purchased using reward points only - 300 reward points are set as a minimum. The rest of the amount can be varied.

Let us select 300 more points to be used for the purchase (600 totally now) as well as \$50.99 from the credit. The rest will go as a regular payment.

Subtotal	\$90.99 + 300 RP or 1210 RP
Grand	\$10.00 or 100 RP
Use my Reward Points	: 600 = \$30.00
300	640
Use my Balance: 50.9	9 USD 9 USD \$60.99
Proce	ed to Checkout
Checkout v	vith Multiple Addresses



As we proceed to checkout - there can be additional payments calculated (taxes, shipping and so on), so there will be ability to adjust the payment there as well. We will leave them unchanged, so totally we will spend 600 points, \$50.99 from the credits and \$20 as a regular payment:

Checkout					YOUR CHECKOUT PROGRESS		
					Billing Address Change		
1 Billing Information					John Smith		
2 Shipping Information					Toronto, Ontario, T6R1S4		
3 Shipping Method					Canada T: 647-234-9745		
4 Payment Information					Shinning Address Change		
5 Order Review					Shipping Address Change		
Product Name		Price	Qty	Subtotal	John Smith 304 Fairview Street		
Logitech Cordless Optical Trackman		300 RP	1	300 RP	Toronto, Ontario, T6R1S4		
Logitech diNovo Edge Keyboard		\$90.99 or 910 RP	1	\$90.99 or 910 RP	Canada T: 647-234-9745		
Use my Reward Points: 600 = \$30.00	Subtotal	\$90.99 + 3	00 RP	or 1210 RP	Shipping Method Change		
300 640	Shipping & Handling	(Flat Rate - F	Fixed)	\$10.00	Flat Rate - Fixed \$10.00		
Use my Balance: 50,99 USD	Grand Total	\$	20.00) or 200 RP			
\$70.99					Payment Method Change		
					Check / Money order		

As soon as the order has been validated - we will see short rewards' calculation in balance history:

	Items 1 to 10 of	12 total		Page: 1	2 ►	Show 10 💌 per pa		
	Date & Time Credits Added		RP Added	Credit Balance	RP Balance	Comment		
	Aug 12, 2013 8:25:22 AM	-\$50.99	-600	\$124.01	40	Spent for order 100000007		
MY CART	Aug 12, 2013		80	\$175.00	640	Review for ASICS® Men's GEL-Kayano®		
You have no items in your shopping cart.	Aug 12, 2013		300	\$175.00	560	1xASICS® Men's GEL-Kayano® XII		

As well as a detailed one in customers' account in the order details:



MY ACCOUNT	Order #100000007 - Complete				Reorder	Print Orde	
Account Dashboard							
Account Information	About This Order: Order Information Invoices Shipments						
Address Book	Order Date: August 12, 2013						
My Orders							
Billing Agreements	Shipping Address	Shipp	ipping Method				
Recurring Profiles	John Smith 304 Fairview Street	ate - Fixed					
My Product Reviews	Toronto, Ontario, T6R1S4						
My Tags	Canada T: 647-234-9745						
My Wishlist							
My Applications		-					
Newsletter Subscriptions	Billing Address	Chack	ent Method				
My Downloadable Products	304 Fairview Street	CHECK	(7 Wolley older				
Manage Balance & Rewards	Toronto, Ontario, T6R1S4 Canada T: 647-234-9745						
Did you know?	Items Ordered						
Our customer service is	Product Name		SKU	Price	Qty	Subtotal	
(555) 555-0123	Logitech Cordless Optical Trackman		logitechcord	\$0.00	Ordered: 1 Shipped: 1	\$0.00	
on the way.	Logitech diNovo Edge Keyboard		logidinovo	\$90.99	Ordered: 1 Shipped: 1	\$90.99	
		1			Subtotal	\$90.99 + 300 RF	
			Paid Using	Shippin Balanc	g & Handling e Credits	\$10.00 \$50.99	
MY CART			Paid Using Paid Using	Shippin Balanc g Rewa	g & Handling e Credits rd Points	\$10.00 \$50.99 300 RF	
MY CART You have no items in your shopping out			Paid Using Paid Using	Shippin Balanc g Rewa	g & Handling e Credits rd Points	\$10.00 \$50.99 300 RF (\$30.00	
MY CART You have no items in your shopping cart.			Paid Using Paid Using	Shipping Balanc g Rewa Gr	g & Handling e Credits rd Points and Total	\$10.00 \$50.99 300 RF (\$30.00) \$20.00	
MY CART You have no items in your shopping cart. COMPARE PRODUCTS			Paid Using Paid Using	Shippin Balanc g Rewa Gr	g & Handling e Credits rd Points and Total	\$10.00 \$50.99 300 RP (\$30.00) \$20.00 + 300	

3.5. Gifting System

3.5.1. Overview

Gifting system provides ability for customers to preset their reward points and/or credits (depending on settings) to other customers.

When points or credits are gifted - customer initiates generation of a special code that then is sent to the friend. Codes are redeemable in the customers' account.

3.5.2. Settings

Please see more details about gifting system's settings in this chapter.

3.5.3. Front-end

3.5.3.1. Gifting Credits and/or Points

Customers can gift credits and/or points to their friends in their account. To do this customer can either click <u>Gift Credits or RP</u> link in the **Dashboard**,



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or open Manage Balance & Rewards tab.

MY ACCOUNT	Manage Balance & Reward	Points			Refer a Friend
Account Dashboard					
Account Information					
Address Book	Account Balance: \$244.	01 Top I	df	Re	ward Points: 240
My Orders	Convert Credits into Reward Points:			Conv	vert Reward Points into Credits:
Billing Agreements	\$20 S244.01			200	0 240
Recurring Profiles	20.00 USD = 200 RP Conve	ert		200	RP = \$20.00 Convert
My Product Reviews					
My Tags	F				
My Wishlist	Gifting				
My Applications	You can share your Balance Credits and F	Reward Poir	nts with	n your Friei	nds. Create Credit Code here.
Newsletter Subscriptions	\$5 5 \$244.01 F	00 USE) 5	o U	240 50 BP
My Downloadable Products	5.00			50	
Manage Balance & Rewards	Codes:				Cleate Coue
	Credit Code	Credits	RP	Status	1
Did you know?	b965b2ad41af682d861dc0f794bc6150	\$5.00	100	New	Cancel Code Notify Friend
Our customer service is available 24/7	If you received a Credit Code from a Frien	d you can lo	ad it h	ere. Credit	Code:
	Cradit Codo:	ad			

There will be a special area for gifting.

Customer sets the number of points and credits to be gifted using the sliders and presses **Create Code** button. This generates a new code, shows a message that the code has been created and adds the code to the customer's account:



anage Balance & Reward F	Points				Refer a Friend
Account Balance: \$239.0 Convert Credits into Reward Points: 20.00 20.00 USD = 200 RP Convert)1 <u>Top Ur</u>	2	Rew	vard Points: 190	
fting You can share your Balance Credits and Re	ward Point	s with y	our Friend	ls. Create Credit Code here.	
fting You can share your Balance Credits and Re ss 5.00 Scodes:	ward Point: 10 USD	s with y 50 5	our Friend	Is. Create Credit Code here. 190 50	RP Create Code
ifting You can share your Balance Credits and Re s5 5.00 S239.01 5.0 Codes: Credit Code	ward Point: 0 USD Credits	s with y 50 5 RP	our Friend	Is. Create Credit Code here. 190 50	RP Create Code

Now the code can be emailed to a friend - there is a link <u>Notify Friend</u> near each code. Customer populates the details and sends the notification:

MY ACCOUNT	Notify Friend		
Account Dashboard			
Account Information			
Address Book	From Name	From Email	
My Orders	John Smith	Jonn@smith.com	
Billing Agreements	wessage -		1
Recurring Profiles			
My Product Reviews			
My Tags			
My Wishlist			200
My Applications	Pociniont's Name *		(144)
Newsletter Subscriptions	Recipient's Name		
My Downloadable Products	Recipient's Email *		
Manage Balance & Rewards			
Did you know?			
Our customer service is available 24/7			* Required Field
(555) 555-0123	« Back		Send

There is also ability to cancel (delete) a generated code by clicking <u>Cancel Code</u> link. This cancels the code and returns reward points/credits back to the balance:



anage Balance & Reward F	Points					Refer a Frien
Account Balance: \$244.0	1 Top Up	1	Rewa	rd Points	: 290	
Convert Credits into Reward Points: s20 5244.01 20.00			200 200	Reward Points i	nto Credits:	
20.00 USD = 200 RP Convert			200 F	P = \$20.00	Convert	
fting	ward Point	s with v	our Friends	Create Credit C	nde here	
fting You can share your Balance Credits and Rev 5.00 \$244.01 5.00 Codes:	ward Point	s with y 50 5	our Friends.	Create Credit C	ode here. 290 50	RP Create Code
fting You can share your Balance Credits and Rev 55 \$244.01 5.00 Codes: Credit Code	ward Point 0 USD Credits	s with y 50 5	our Friends.	Create Credit C	ode here.	RP Create Code
fting You can share your Balance Credits and Rev 50 € 500 Codes: Credit Code b965b2ad41af682d861dc0f794bc6150	ward Point 0 USD Credits \$5.00	s with y 50 5 8 8 8 7 8 7 100	our Friends. O Status Canceled	Create Credit C	ode here.	RP Create Code

3.5.3.2. Redeeming Gifts

To redeem a gift code customer copies it and applies in his/her account.

Account Balance: \$244.0	1 Top Ur	2	Reward P	oints:	290	
20.00 Source Credits into Reward Points: 20 Source State St			Convert Reward	l Points into	Credits: 290	
20.00 USD = 200 RP Convert			200 RP = \$2	0.00	Convert	
ting 'ou can share your Balance Credits and Ref 5 €	ward Point	s with y 50 5	vour Friends. Create	Credit Cod	e here. 90 50 RP	
ting You can share your Balance Credits and Rev 5.00 Sodes:	ward Point	s with y 50 5	our Friends. Create	Credit Cod	e here. ⁹⁰ 50 RP Create Co	ode
ting You can share your Balance Credits and Ref 5	ward Point 0 USD Credits	s with y 50 l 5 RP	our Friends. Create	Credit Cod	e here. ⁹⁰ 50 RP Create Co	ode
ting ou can share your Balance Credits and Ref 5 5.00 Codes: Credit Code b965b2ad41af682d861dc0f794bc6150	ward Point 0 USD Credits \$5.00	s with y 50 0 5 8 8 8 9 100	status Canceled	Credit Cod	e here. 90 50 RP Create Co	ode

The code is applied:



